



October 3, 2011

To our Valued Distributors:

Enclosed is a CD with Justrite product pricing effective January 2, 2012. As in the past, we always attempt to offset ongoing business cost increases with cost reduction programs, but have very limited control over our major commodities such as steel, plastic resins, aluminum, brass and copper. While these commodity costs have vacillated over the recent past, they continue in there long term increasing cost trend. The attached price file reflects the impacts of these ongoing commodity cost increases offset by Justrite's cost reduction programs, on a product by product basis.

Should you require additional copies of your product price file please contact our Customer Service department at custserv@justritemfg.com. We sincerely appreciate and thank you for your continued support.

Sincerely,

Mike Baldwin
Vice President, Sales

PLEASE NOTE: For greater efficiencies and economies in the future, we would like to send price announcements via EMAIL. Kindly complete below and return via email to custserv@justritemfg.com. We appreciate your cooperation and feedback.

Company Name:

Justrite Account # if known:

Contact name for pricing announcements:

Email address for pricing announcements: